



NEWS & UPDATES

Official Announcements from TSI - Your Technology Partner



2020 WINNER
MSP 501
Channel Futures

AWARD: TSI LISTED ON CHANNEL FUTURES MSP 501

TSI has been named as one of the world's premier managed service providers and one of the top MSPs in Virginia on the prestigious 2020 annual Channel Futures MSP 501 rankings.

For the 13th year, MSPs from around the globe completed an exhaustive survey and application this spring to self-report product offerings, annual total and recurring revenues, profits, revenue mix, growth opportunities and company and customer demographic information. Applicants are ranked on a unique methodology that weights revenue figures according to long-term health and viability; commitment to recurring revenue; and operational efficiency.

Channel Futures is pleased to name TSI to the 2020 MSP 501.

"I am humbled and honored to receive the award on behalf of our team. The teams embodiment of our mission "To Serve" shines through in all interactions with each other, each customers and our technology partners. Great job team proud of you!" said Mark Putiyon, CEO.

Since its inception, the MSP 501 has evolved from a competitive ranking list into a vibrant group of service providers, vendors, distributors, consultants and industry analysts working together to define the growing managed service opportunity.

"For the third year running, the applicant pool for the annual MSP 501 has grown year-over-year, making this year's list the most competitive in the survey's history," says Kris Blackmon, Senior Content Director at Channel Partners and Channel Futures. "The MSP 501 leveraged judgement methodology brand-new in 2020 to drill down into not just what makes a big managed service provider, but what makes a great managed service provider. The 2020 winners are truly the best examples of innovation, business acumen and strategic savvy on the planet. We extend our heartfelt congratulations to the 2020 winners and gratitude to the thousands of MSPs that have contributed to the continuing growth and success of both the 501 and the thriving managed services sector."

"These benchmarks are what local businesses should examine when choosing a managed service provider with the experience, skill set, business knowledge and defined strategy to help them success in this fast-changing digital landscape," says Kris Blackmon. "In all of the managed service providers that Virginia has to offer, TSI stands as a shining example of that excellence. The data collected by the annual MSP 501 program drives Channel Partner's and Channel Futures's market intelligence insights, creating robust data sets and data-based trend reports that support our editorial coverage, event programming, community and networking strategies and educational offerings. It serves as a lynchpin to dozens of programs and initiatives. The complete 2020 MSP 501 list is available at Channel Futures.

Background

The 2020 MSP 501 list is based on data collected by Channel Futures and its sister site, Channel Partners. Data was collected online from Mar. 1 through June 30, 2018. The MSP 501 list recognizes top managed service providers based on metrics including recurring revenue, profit margin and other factors.

About TSI

Founded in 2010, TSI crowns a decade of spectacular service. Honored to be listed among the Top Managed Service

Providers in the world, TSI has ranked in the Channel Futures MSP 501 eight years in a row. In 2016, we were added to the Inc. 5000 list of the fastest-growing companies in the country and we continue to make the list yearly. We are proud our work has been recognized and look forward to carrying on the tradition of providing amazing MSP service into the next decade and beyond.

About Informa Tech

Channel Futures, Channel Partners Online, Channel Partners Conference & Expo and Channel Partners Evolution are part of Informa Tech, a market-leading B2B information provider with depth and specialization in the Information and Communications (ICT) Technology sector. We help drive the future by inspiring the Technology community to design, build and run a better digital world through our market-leading research, media, training and event brands. Every year, we welcome 7,400+ subscribers to our research, more than 3.8 million unique visitors a month to our digital communities, 18,200+ students to our training programs and 225,000 delegates to our events.